



# CFO Hot Topics

*“I think you benefit more hearing the horror stories of a particular issue than to hear that everything went well.”*

–Anonymous PE Fund CFO

## **Panelists:**

**William J. Hupp, Adams Street Partners**

**Nancy L. Corrie, Apex Venture Partners**

**Roy E. Sroka, Wynnchurch Capital**

## **Moderator:**

**Charlie K. Kelly, Silicon Valley Bank**

# CFO Hot Topics

2008/09 = FAS 157/Valuation and the market

2009/10 = ?

- Early-in-life
  - Fundraising (LP due diligence; Placement agents)
- Investment Period/Operations
  - Middle office management (LPs and CEOs); Staffing
  - Evaluation metrics for GPs and CEOs
  - Registration issues
- End-of-Life
  - Staffing and cost management; wind-down
  - Fund capital management
  - Exits and the role of the CFO